



## Profile

## JOHN PETERSON



John traces his skills as a problem-solver back to his college days as a bartender at The Paddock in Eugene, where he learned how to listen to people's needs and how to deal with their challenges. Helping people get what they want still drives him today.

This highly-respected finance expert thrives on meeting the challenge of every deal, working through the complexity of issues unique to each transaction, and crafting just the right solution.

His acumen and savvy have been honed through 35 years as an attorney, a banker, and a mortgage banker – a rich blend of experience that helps his clients achieve exactly what they're looking for.

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*"In our business, the project is the master. John jumped right in and integrated very well with the team. His history, experience, local insights and seasoned perspective were instrumental in completing our financing." - Chris Nelson, Capstone Partners*

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### PROFESSIONAL EXPERIENCE

Prior to joining Melvin Mark Capital Group in 2010, John spent nine years at CBRE Capital Markets/Debt & Equity Finance as director and manager of the Portland, Oregon office. Prior to CBRE, he was senior vice president for Bank of America, regional executive, and manager for commercial real estate lending functions for Oregon, Idaho, and southwest Washington.

#### EDUCATION & AWARDS

2009, Oregon Mortgage Bankers Association Service Award Recipient

University of Oregon School of Law, Law Review, Juris Doctor

University of Oregon, Bachelor of Arts in Mathematics

#### LEADERSHIP

First Stop Portland, co-chair

PSU Center for Real Estate Committee, chair

Oregon Mortgage Bankers Association member, past board member

NAIOP director, past president

PSU Foundation, board member, past board president

PSU Foundation Real Estate Committee, chair

#### CLIENTS & TRANSACTIONS

Regency Centers

Spring Capital Group

CE John Company

Terrace Tower USA

Laird McCulloch

West Portland Construction